

For Forhandlere & Distributører

## IX Series 2

Genovervej hvad et IP system kan klare af opgaver når det handler om sikkerhed og kommunikation



# The Power of an Enterprise Platform

with the Simplicity of a Single System

## **Meet the New IX Series 2**

The platform for enterprise security and communications that grows with a business. It expands a network across multiple security layers for one very powerful solution. No proprietary servers. No annual licensing fees. No need to train staff on multiple systems. In one building, or across worldwide campuses, the IX Series 2 covers every modern security layer you know about today — and the ones you'll sell tomorrow. All with the quality and reliability you expect from Aiphone.



## Top reasons to choose the IX Series 2

## Customers Save Money with Lower Cost of Ownership

The IX Series 2 delivers increasing value over the lifetime of your customer's investment. It will save end-users time and money with an overall lower cost of ownership. Plus, with Aiphone's freakish reliability, they can be confident the system will be around and functioning for years to come.

- Less equipment, lower maintenance costs
- No Aiphone licensing fees or central server
- Products known for their unmatched reliability
- Easy to learn UI/UX reduces the need for extended training
- Adaptable to changing technologies

## Feature-Rich, Peer-to-Peer Solution

- Outside phone calls can be placed to a direct line when using a compatible SIP server
- Stations can be audited in confidence with line supervision and device check
- Backward/Forward compatibility ensures customers' investments are protected
- Convenient roaming app empowers staff and guards from anywhere onsite via WiFi
- Internal communications and multiple security layers are integrated in one station
- Receptionist mode allows a master station to become a virtual receptionist for unmanned lobbies



• Great for schools – bell scheduling and alert notifications can be integrated into an existing PA system

I have always specified Aiphone equipment in all the years I have been doing communication systems. It is reliable, well designed, easy to install, and durable.

Alan Maretsky, Owner, AM Services Company





## **Master Stations**

### **Security Operations Centers** (SOC), Reception, Main Offices, **Command Stations**

- · Easily answer calls and unlock doors
- Dynamic touchscreen with intuitive user interface
- Line supervision and device check alerts users when stations are offline or not functioning
- Assess situations more accurately through multiple viewing angles with picture-in-picture
- Bell scheduling and paging
- Scan monitoring

## **Emergency Stations**

## Stairwells, Parking Areas, Public Spaces

- SIP compatible stations allow external calling to a direct number, like 911
- · Both video and audio-only models available
- Install in emergency towers or wall boxes
- Emergency calls can be addressed first with priority call levels



## Roaming Guards, **Onsite Monitoring**

- Mobile app is ideal for roaming guards, allowing them to answer calls while walking the facility
- Available for Android® and Apple® devices
- Answer calls and unlock doors



Classrooms, Offices, **Interior Spaces** 

- Make direct calls to a single station or group of stations
- Hands-free communication or handset for privacy
- Unlock doors

## **New and Existing Products**

Aiphone develops and enhances products to better serve you and your customers. Below are new and existing IX Series 2 products, along with the discontinued models they will replace (if applicable).

New & Existing	Discontinued*
	Discontinucu
IX-1AS	_
IX-10AS	-
IX-BA	_
IX-DA	_
IX-DV	_
IX-DVF	IX-DF
IX-DVF-2RA	IX-DF-2RA
IX-DVF-4	_
IX-DVF-P	IX-DF-HID/RP10
IX-DVF-RA	_
IX-MV	_
IX-MV7-B	_
IX-MV7-HB	_
IX-MV7-HW	_
IX-MV7-W	-
IX-NVP	-
IX-PA	-
IX-RS-B	-
IX-RS-W	-
IX-SDH	_
IX-SS-2G	_
IX-SSA	IX-SS
IX-SSA-2RA	IX-SS-2RA
IX-SSA-RA	IX-SS-RA

\* To be discontinued March 2019



We are a certified Cisco<sup>®</sup> Solution Partner



**Door Stations** 

Interior Entrances

• 1.2 Megapixel camera

Edge recording capabilities

Add 2-way communication

Audible and visual indicator

for call-in and door release

to your ONVIF® camera

by linking to station

• Different sizes and finishes to fit a variety

of applications

on video stations

Exterior and



# IX Series 2

Redefining what one IP intercom system can do.

## **Resources to Help You**

Visit **aiphone.com/IX2** and scroll to find technical and testimonial documents under the 'Literature' category:

- Brochures
- Specification Sheets
- Installation Manuals
- Application Notes

## Local Service & Outstanding Support

## Training, Support, and Service to Ensure *Your* Success

- Comprehensive product knowledge, so you are always expertly informed
- Specify products 24/7 with QuikSpec Plus
- Award-winning support providing on-line and in-person training, top-notch technical assistance, and friendly customer service
- Ask how we can customize a solution for you – we offer systems for highly specified or unusual needs

### Need assistance with the IX Series 2? Contact us, we're here to help.

- Customer Service, ext 6100
- Technical Support, ext 6200
- Local Sales Experts, aiphone.com/replist



## **FREE Product Training**

Contact your local sales expert to schedule a convenient time for on-site product training or set up a buddy call demo for your customers.

## **Campaigning for End-User Demand**

Aiphone has a comprehensive marketing campaign to drive end-user demand for the new IX Series 2 solution.

**Print Advertising** – In 2019 we will reach nearly 1,230,000 subscribers with full page ads appearing in Campus Security, Campus Safety, CP&M, Parking Today, PM Expo, SDI, SDM, Sécurité Québec, Security, SSI, Security Today, and Security Management.

**Sponsored Email Announcements** – Along with print and digital advertising, we have partnered together with select publications to reach an even broader audience through sponsored email announcements.

**Press Release** – Our PR firm is ensuring extensive press coverage in key trade publications for target audiences.

**Trade Shows** – New and existing products will be displayed at local, regional, and national trade shows over the next year. To increase awareness, we are investing in opportunities for special events and booth enhancements.

**Email Announcements** – Announcement will be sent directly from us to a combination of over 75,000 dealers, integrators, and end-users to drive customer engagement.

For mere information, kontakt - se www.aiphone.dk

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